



## NEWS

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# 2011 Top Firm Award

FOR IMMEDIATE RELEASE

## **PORTER REALTY COMPANY INC./CORFAC INTERNATIONAL HONORED WITH 2011 COSTAR POWER BROKER AWARD**

*Commercial Real Estate's Leading Independent Research Service Recognizes Top Leasing and  
Sales Firms in the Industry*

**RICHMOND, VA – JUNE 4, 2012 – Porter Realty Company Inc./CORFAC International** has been selected by CoStar Group (NASDAQ: CSGP), commercial real estate's leading independent research firm, to receive a **CoStar Power Broker Award**. This annual award recognizes the "best of the best" in commercial real estate brokerage by highlighting the U.S. firms and individual brokers who closed the highest transaction volumes in commercial property sales or leases for the entire year of 2011 in their respective markets.

Clifford B. Porter, CCIM, SIOR, and Byron W. Holmes, CCIM, SIOR, were both honored with awards to top brokers in industrial leasing.

As the largest professional research organization serving the commercial real estate industry, CoStar is uniquely positioned to identify the top firms and brokers in each market throughout the U.S. All awards are based on transaction data maintained in CoStar's commercial real estate database, which is the largest independently researched database of commercial real estate property information available online.

**Porter Realty Company Inc./CORFAC International** qualified as one of the top commercial brokerage firms in **Richmond** based on total **sale** transactions closed during the year. In order to be selected for this honor, **Porter Realty Company Inc./CORFAC International** was evaluated against other commercial real estate brokerage firms active in its region by CoStar Group, and subsequently ranked among the top firms in the market.

"CoStar Group is very proud to recognize the preeminent brokerage firms and brokers who performed at the industry's highest level by achieving remarkable sales and leasing success in 2011," said CoStar Group Founder and CEO Andrew C. Florance. "These top performers truly represent the best of the best in the industry, and they deserve to be recognized for their proven deal-making abilities. We congratulate **Porter Realty** on this impressive professional accomplishment."

The complete list of 2011 CoStar Power Broker Awards winners can be found at [www.CoStarPowerBrokers.com](http://www.CoStarPowerBrokers.com).

### **About CoStar Group, Inc.**

CoStar Group (Nasdaq: CSGP) is commercial real estate's leading provider of information and analytic services. Founded in 1987, CoStar conducts expansive, ongoing research to produce and maintain the largest and most comprehensive database of commercial real estate information. Our suite of online services enables clients to analyze, interpret and gain unmatched insight on commercial property values, market conditions and current availabilities. Headquartered in Washington, DC, CoStar maintains offices throughout the U.S. and in Europe with a staff of approximately 1,500 worldwide, including the industry's largest professional research organization. For more information, visit [www.costar.com](http://www.costar.com).

### **About Porter Realty Company Inc.**

Founded in 1965 by the Robert E. Porter, Sr., Porter Realty Company Inc./CORFAC International has grown from a one-man business specializing in industrial sales and leasing to Richmond, Virginia's leading industrial firm. Family-owned and operated with more than a century of collective experience among its principals, Porter Realty offers a full range of brokerage services with a volume of more than 23.4 million square feet sold and leased since 2005.

With the highest volume production per agent of any firm in Richmond, Porter Realty brokers were recipients of the area's top commercial producer award for five out of six years. Additional information is available at [www.porterinc.com](http://www.porterinc.com).

### **About CORFAC International**

**CORFAC International (Corporate Facility Advisors)** is one of the largest commercial real estate services organizations in the world. Founded in 1989, U.S.-based CORFAC is comprised of privately held entrepreneurial firms with expertise in office, industrial and retail real estate leasing and investment sales, multifamily property acquisitions and dispositions, property management and corporate services in North America, with coverage in South America provided by Panama-based Latin American Corporate Property Services. A Principal Member of FIABCI – the International Real Estate Federation with global affiliates in Europe and Asia, CORFAC International offers commercial real estate services with market reach in 65 countries worldwide. In recent years, CORFAC firms have averaged 10,000 completed transactions annually encompassing nearly 1 billion square feet and valued at more than \$16 billion. For more information on CORFAC, contact 954-923-6160, [info@corfac.com](mailto:info@corfac.com) or visit [www.corfac.com](http://www.corfac.com).

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