



Robert E. Porter, Jr., CCIM, SIOR
Principal



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*Education: University of Tennessee, Bachelor of Science (1971)
U.S. Army, Adjutant General Corps, Stations in Germany (1972-1973)
Joined Porter Realty Company in 1974, Received Broker's License in 1980*

Awards

- CoStar "Power Broker" Recipient
- Top Producer of the Year, Richmond Association of Realtors
- Top Producer Ruby Award, Richmond Association of Realtors

Professional Affiliations

- Member, Society of Industrial & Office Realtors (SIOR), Dual Specialist (Industrial & Office)
- Member, Certified Commercial Investment Member (CCIM)
- Member, National Association of Realtors
- Past President, Richmond Business Council
- Past President, Society of Industrial & Office Realtors (SIOR), Virginia Chapter
- Former Vice President, SIOR District 16 (VA, WV, MD, DC)
- Past President, CORFAC International (Corporate Facility Advisors)
- Former Chairman, CORFAC International (Corporate Facility Advisors) Committee
- Member, Richmond Real Estate Group
- Lieutenant Colonel, U.S. Army Reserves (Retired in 1992 with 21 Years of Service)

Significant Transactions (Partial List)

- Former Best Products Building: **416,000 SF** Industrial & Office Facility Sold
- Hill Phoenix: **330,000 SF** Warehouse Space Leased
- Former Stanley Works Facility: **317,319 SF** Warehouse Facility Sold
- The Supply Room Companies: **270,000 SF** Warehouse Facility Sold
- White Birch Paper, Bear Island Division: **199,000 SF** Warehouse Space Leased
- Former Smurfit Stone Facility (5700 Lewis Rd): **145,706 SF** Warehouse Facility Sold
- American Signature Inc. (Value City Furniture): **146,184 SF** Warehouse Space Leased
- Clemons Courier (Orbit Logistics): **100,000 SF** Warehouse Space Leased
- Keck's Warehouses LLC: **15.649 Acres** Sold
- G.H. Cogbill Limited Company: **80 Acres** Sold

Clients Served (Partial List)

CSX Realty Inc.
Liberty Property Trust
Ford Motor Corporation
The Commonwealth of Virginia
Standard Motor Products Inc.
The Virginia Lottery

First Union National Bank
Wells Fargo
Sherwin-Williams Company
Georgia Pacific Corporation
Hill Phoenix Refrigeration
International Paper Company

