



Richard W. Porter, CCIM, SIOR
Principal



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Education: University of Tennessee, Bachelor of Science (1976)
Served as Officer in Signal Corps, U.S. Army for 3½ Years, Stationed in Europe

Awards

- CoStar “Power Broker” Recipient
- 2X - Top Commercial Producer of the Year, Richmond Association of Realtors
- Top Producer Ruby Award, Richmond Association of Realtors (Multiple Awards)
- Recipient, Richmond Association of Realtors’ Distinguished Achiever Awards

Professional Affiliations

- Member, Society of Industrial & Office Realtors (SIOR)
- Past President, Society of Industrial & Office Realtors (SIOR), Virginia Chapter
- Former Trustee, SIOR’s National Educational/Trust Fund
- Former Member, SIOR’s National Membership Committee
- Member, Certified Commercial Investment Member (CCIM)
- Member, National Association of Realtors

Significant Transactions (Partial List)

- MeadWestvaco: **502,286 SF** Industrial Space Sold
- Hill Phoenix: **317,000 SF** Industrial Space Leased
- P&G/Wella USA (Division of Proctor & Gamble): **229,000 SF** Industrial Facility Sold
- Reynolds Metals (now Alcoa): **279,000 SF** R&D Manufacturing Complex Sold
- Occupied Former DuPont Warehouse Complex: **264,372 SF** Sold
- Ryder Logistics: **203,610 SF** Leased
- Aspen Products Inc.: **146,648 SF** Facility Leased/Sold
- HMU LLC: Two-Building Complex Totaling **255,625 SF**
- Consolidated Process & Packaging LLC: **104,000 SF** Sold
- Zeller+Gmelin: **83,427 SF** Facility Sold for North American HQ
- R&L Carriers: **50 Acres** Sold for Truck Terminal

Clients Served (Partial List)

Reynolds Metals/Alcoa
Proctor & Gamble (P&G)/Wella USA
R&L Carriers
Ford Motor Company
Ukrop’s Super Markets, Inc.
Zeller+Gmelin

Noland Company (Now Winsupply Co)
Carl Zeiss
Aspen Products Inc.
Georgia Pacific Corporation
Sherwin-Williams Company

MeadWestvaco
HCA Healthcare
Terry’s Tire Town
Weyerhaeuser Co.
Overnite Transportation

