2025 THE PERTER REPORT

INDUSTRIAL MARKET REVIEW | RICHMOND, VA

"Despite softening tenant demand and the continued completion of speculative projects putting upward pressure on Richmond's vacancy rate, Richmond's industrial market remains one of the tightest in the nation as of the year's opening months" per CoStar.

While Costar shows a vacancy of 4.4%, our calculations – tracking only properties 40,000 SF and above excluding owner-user buildings – indicate that the overall vacancy rate for the combined Class A, B and C industrial market has decreased to 7.50% for Q1, slightly down from 9.78% in Q4. As of the end of Q1, the Metro Richmond area has 2,474,180 SF of new product (across 8 buildings) currently under construction (see map on back page).

SUBMARKET BREAKDOWN | Q1 2025*

Quadrant	Number of Buildings	Inventory SF	Vacant SF	Vacancy Rate %
40K - 75K	17	924,813	55,250	5.97%
75K -150K	26	2,867,590	396,553	13.83%
150K +	33	8,725,092	487,137	5.58%
Northeast	76	12,517,495	938,940	7.50%
40K - 75K	15	768,535	0	0%
75K -150K	16	1,761,710	295,152	16.75%
150K +	20	6,179,193	1,068,348	17.29%
Northwest	51	8,709,438	1,363,500	15.66%
40K - 75K	6	307,620	0	0%
75K -150K	13	1,462,258	270,077	18.48%
150K +	30	11,474,889	110,000	0.96%
Southeast	49	13,243,767	380,077	2.87%
40K - 75K	12	665,098	0	0%
75K -150K	21	2,265,555	276,992	12.23%
150K +	15	5,341,270	248,028	4.64%
Southwest	48	8,271,923	525,020	6.35%
Overall Total	224	42,742,623	3,207,537	7.50%

TOP SALES | Q1 2025

Building SF	Sale Type	Sale Price/SF	Address	County
279,319	Investment	\$40,700,000	Airport Logistics Center (Buyer: <i>LIPT Airport Drive, LLC</i>)	Henrico
260,000	Investment	\$32,200,000	10464 Cedar Ln (Buyer: Cardinal Commerce Ctr S Owner LLC)	Hanover
239,448	Investment	\$35,500,000	801 Port Wahtall Drive (Buyer: <i>LBA Logistics</i>)	Chesterfield
77,759	Owner/User	\$6,900,000	1701 W Hundred Rd (Buyer: AFNK, LLC)	Chesterfield

LEASE TRANSACTIONS | Q1 2025

Tenant	Address	County
Undisclosed	1701 Bermuda Hundred Rd	Chesterfield
MC Dean	11093 Washington Hwy	Hanover
Cameron Ashley Building Products	12015 N. Lakeridge Pky	Hanover
L & C Cabinetry	10384 Lakeridge Pky	Hanover
	Undisclosed MC Dean Cameron Ashley Building Products	Undisclosed 1701 Bermuda Hundred Rd MC Dean 11093 Washington Hwy Cameron Ashley Building Products 12015 N. Lakeridge Pky





Overall Net Absorption Q1 -987,246 SF

2,474,180 SF

Currently Under Construction 8 Buildings

(See map on back page)

* Porter tracks minimum 40,000 SF and greater Class A, B & limited C Industrial space in the Richmond MSA. All data excludes owner occupied buildings.

FEATURED PROPERTY

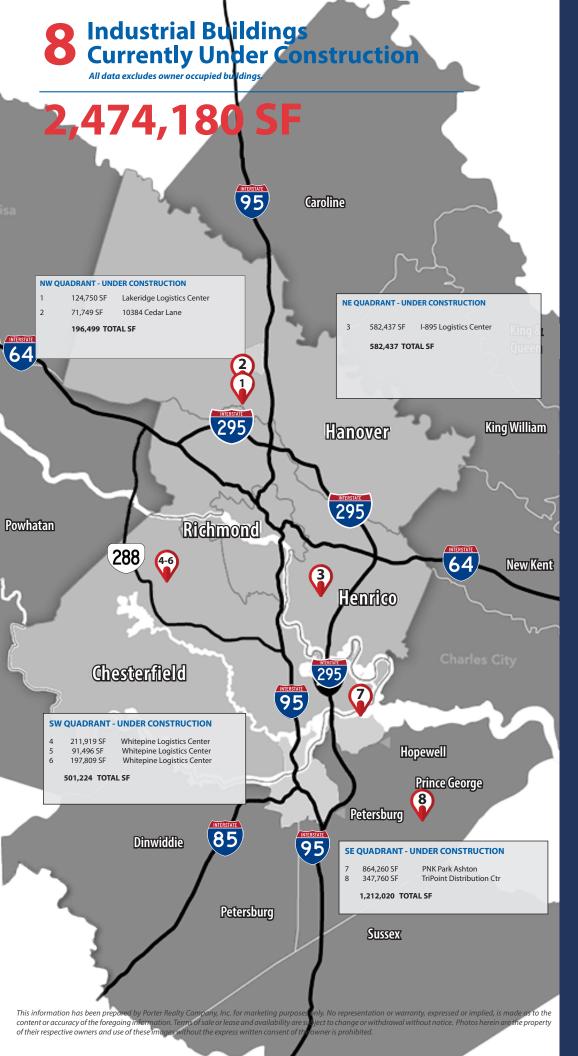
2501-2555 Mechanicsville Trnpk

Richmond, VA | Henrico County



- Suite 2501-2509: Up to 21,175 SF w/7,645 SF office, includes 4 loading docks & 1 ramp
- Ceiling Heights from 16'2" to 17' Clr
- Zoned M-1
- **Immediate Access to I-64**
- **Henrico County Enterprise Zone**
- **Fully Conditioned Warehouse**
- For Lease

Exclusive Agents: Clifford B. Porter, CCIM, SIOR 804.521.1442 Cliff@porterinc.com





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